

Local knowledge, global connections

Focused on Tunisia



How can we help?

Eversheds Sutherland El Heni in association with El Heni Law Firm is a full-service law firm operating in Tunisia founded by Mohamed Raouf El Heni and managed by Farès Koussay El Heni, who is the Deputy Head of Africa Group at Eversheds Sutherland LLP.

Our large team of multilingual lawyers are well-versed on every aspect of business law and operate under international standards. We are able to advise on various projects simultaneously, and value offering our clients an innovative experience by anticipating the risks and considering the unique needs of your organization such as the environment and regulations you operate in. Our strategy is to go further and offer you the advice you need at the high level of quality you expect. We take care of our clients (**reactiveness**), we think with them (**proactiveness**), and we are engaged with them (**partnership**).

We provide a full range of legal services including but not limited to:

- **Corporate/M&A:** Our corporate team is experienced with the distinctive requirements of mergers, stock and asset acquisitions, joint ventures, corporate reorganizations, spin-offs, recapitalizations, tender offers and other deal structures. We work closely with our clients from the early phases of structuring a transaction with due diligence, negotiations, closing and post-transaction of matters.
- **Commercial, contract, IP and labour law:** We believe we have excellent resources and in-depth knowledge to enable you to deliver compliance to your business and HR teams.
- **Legal outsourcing:** Outsourcing is a tool used by most organizations, enabling them to focus efforts on their core business without or with an In-house legal department. Our firm has an impressive track record with leading corporate entities who have been benefiting from our services for years in Tunisia and across Africa.
- **Banking & finance:** Our Banking and Finance team act for top investment funds, government development banks, and public institutions such as the IFC, EBRD, AFD, AfDB, FMO etc.
- **Energy and infrastructure:** Our team focuses and advises across the full project lifecycle, from securing the development assets (excluding land, regulations, etc.) through construction, ONM, financing, closing and exit.
- **Litigation and arbitration:** We offer market-leading conciliation, mediation, and contentious assistance with day-to-day complex multinational disputes. We play a key role in shaping the law and adapting it to the needs of our international clients (examples include reporting in English, French and Arabic language).
- **Telecom, IT, digital:** We can help you shape the future of digitalization in Tunisia and Africa. We have a clear understanding of the industry and how it functions and can assist with the reviewing of telecom and IT contracts, as well as digital projects, such as the Gabonese government with its implementation of a feasibility study for the Central African Fibre Optic Backbone (CAB)-Gabon component. In addition, establishing a National Data Center, and drafting its digital and telecom legislation for the Tunisian government.

Why work with us?

- 1 Full range of legal services** – our large team of 20+ lawyers advise our clients in Tunisia on all aspects of business law by providing volume and bespoke service models. We have also been advising a wide variety of clients which notably include industrial companies, service providers, credit and financial institutions, international companies, investment funds and governmental structures.
- 2 Strong local knowledge with international standards** – with over 30 years' experience advising domestic and international clients in Tunisia, we are able to help you meet all of your legal and transactional needs across the country coupled with our ability to deliver work and assistance under international standards meaning that we are flexible, reactive, and organized.
- 3 Innovative and proactive** – our team always considers itself as part of the client and project team and finds innovative solutions to adapt to the local market to allow for the project realization and anticipates all potential legal issues and risks that could occur during the project lifecycle.
- 4 Outstanding market reputation** – our Tunisian team has won several awards and is regularly praised and recommended by Legal 500 EMEA, IFLR, Chambers, and Décideurs Leaders.

What happens next?

For more information, please contact:



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What our clients say?

"The 'thorough' team at Eversheds El Heni (a member of Eversheds Sutherland) is 'experienced, hands-on, practical and very knowledgeable of Tunisian courts and local practices'. It handles a range of domestic and international disputes and is particularly noted for its insurance sector focus; it is currently representing Star in more than 50 litigation cases. The 'brilliant' Mohamed Raouf El Heni leads the firm's dispute resolution mandates in Tunisia and Farès Koussay El Heni is noted for his experience in cross-border disputes."

**Legal 500 EMEA –
Dispute resolution – 2020**

"This global firm capably advises clients on cross-border transactions, as well as representing them in contentious matters. Sources commend its expertise in corporate M&A and employment law. The team's sector expertise spans the energy, telecommunications, and automotive sectors. Managing partner Farès Koussay El Heni is a key contact"

Chambers & Partners 2020

"Eversheds El Heni (a member of Eversheds Sutherland) has 'strong M&A capabilities' and, drawing on its international network, is noted for its cross-border corporate and commercial expertise, as well as its knowledge of restructuring and regulatory matters. Farès Koussay El Heni is 'proactive, extremely available, flexible and accommodating' and is advising Rina on a large corporate, M&A and restructuring project in Tunisia. Mejdoub Soundès is also a key figure, as is Mohamed Raouf El Heni."

**Legal 500 EMEA – Commercial,
Corporate and M&A – 2020**