



A world of opportunity

Focused on India

How can we help?

India is reaching out to the world. It is now one of the largest investors globally and its influence is only going to increase further. Whether you are an Indian business with ambition or a potential investor in India, the Eversheds Sutherland India Group can help you make the most of the opportunities available.

Whilst foreign legal firms cannot currently work in India, we have established a dedicated India Group that has strong working relationships with leading law firms in Delhi, Mumbai, Bengaluru, Chennai, Hyderabad, Kolkata and Pune. Headed by Parmjit Singh and supported by a team of international lawyers from across our offices, we assist many of our international clients doing business in India.

Increasingly, Indian companies are looking to grow outside India and we are advising leading Indian companies who are doing business in the rest of the world. Our Indian clients include Aditya Birla Group, Axis Bank, Essar Energy, Flemingo Duty Free, The Government of India, Kalpatara Power, OnMobile, Polaris Software, Sequoia Capital and Tata Chemicals.

Wherever you want to invest, members of our India Group would be happy to meet with you to discuss your inward or outward plans and shape their advice to match your unique needs.

Why work with us?

- 1 Committed locally, connected globally** – our advice is not only useful to businesses long established in India but is equally geared to those who are entering into the Indian market for the first time. Our local knowledge means we can successfully steer you through often unfamiliar business territories.
- 2 Sector knowledge** – our team is experienced in a wide range of areas that are well suited to India's requirements and growth areas including: banking, consumer, education, energy, financial services, healthcare, infrastructure projects, international trade, IP, IT, M&A, manufacturing, outsourcing, real estate, retail, technology, telecoms and transport.
- 3 Connections** – we have established relationships with Indian industry and government and are members of the United Kingdom India Business Council, which has been set up to encourage trade between the UK and India. We also have strong links with intermediaries in India including industry organisations, accountants and banks.
- 4 An international service for India** – we have a network of offices from Europe, the US and Africa to the Middle East and Asia. You can tap into this wealth of knowledge and work through professionals who know exactly what they are talking about and have already achieved success for Indian organisations investing outside of India.
- 5 Quality control** – we can manage your project through one point of contact, allowing us to ensure a uniformly high level of service, or we can provide you with direct contact with our Indian relationship law firm. Whatever works best for you.

What happens next?

For more information please contact:



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Who do we work with?

Examples of our experience includes advising:

- the Government of India in the Indus Waters Kishenganga Arbitration between India and Pakistan
- WNS (Holdings) Ltd on its multi-billion business process outsourcing (BPO) contract with Aviva plc
- Sequoia Capital, one of the largest private equity houses in India, on setting up corporate legal entities for investment into the country
- on many of the biggest Indian-related securitisations involving major global financial entities, establishing Eversheds as the dominant leader in the Indian securitisation market
- HSBC, IATA, Tyco, Rolls-Royce and Microsoft as part of the one-stop legal services we provide these clients across numerous jurisdictions
- Flemingo International on a merger with onboard cruise retailer Harding Retail, which further expanded Flemingo's fast-growing global duty free and travel retail presence
- a number of US and European corporates on entering into India on set-up queries, commercial contracts and real estate transactions, liaising with our relationship law firms in India

"...continues to make inroads into India after a year of work for clients such as Sequoia Capital, OnMobile, Kalpataru Power, Rolls-Royce and Axis Bank."

India Business Law Journal 2016 who recognised us as a "key player" in India