

Generating successful outcomes

M&A Transaction
Bulletin Q4/2021



Eversheds Sutherland is a global law firm with an established presence across the world. Our team provides an intelligent regional perspective, offering innovative project management and advice tailored to the needs of each individual business. In this bulletin we present our selected cases and news related to our Finnish Q4/2021 transactions – this is designed to show how we might help your business moving forwards.

Koiviston Auto Oy

We represented the sellers in a transaction where CapMan Infra has entered into an agreement to acquire 100 % of the shares of Koiviston Auto (Metsäpietilä Oy). The acquisition is in line with CapMan Infra's aim to improve public transportation network, and to offer sustainable transportation alternatives by driving the green transition of the business. Koiviston Auto is a market leader within public and commercial bus transport in Finland. The market-based segment operates three well-known brands: Onnibus.com, Onnibus Flex and Porvoon Liikenne. The transaction is subject to customary closing conditions and is expected to close during the first quarter of 2022.

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Normiopaste Oy

Acting as sellers, Normiopaste Oy's shareholders – Korona Fund III Ky and other minority shareholders – concluded a transaction in which the majority of the shares of Normiopaste Oy were sold to Söderbergföretagen Infrastruktur AB. In the same transaction, Normiopaste Oy acquired the shares of Normiopaste Oy's three subsidiaries and certain minority shareholders invested in Normiopaste Oy. The transaction strengthens Söderbergföretagen's infrastructure business due to Söderbergföretagen owning Blinkfyrrar (the Swedish market leader) and ProVia, operating in the same field as Normiopaste Oy.

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Atos International B.V.

We represented ATOS INTERNATIONAL B.V. as it acquired all shares and outstanding options of Ideal Product Data Oy. Ideal Product Data Oy's subsidiaries in Estonia and Sweden as well as the Swedish company's subsidiaries in Norway and Denmark were also transferred in the transaction. Ideal Product Data Oy is a product Lifecycle Management (PLM) system integrator and platinum-level solution partner of Siemens Digital Industries Software, headquartered in Finland. The acquisition added a highly skilled team of approximately 100 experts to Atos with double platinum status.

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Auntie Solutions Oy

We acted as legal counsel to Auntie Solutions Oy, a SaaS company solving mental well-being problems in working life, in a financial arrangement where Auntie Solutions Oy received an approximately EUR 10 million investment from equity investor Verdane. Prior to the transaction, our tax, data protection and labour law teams advised Auntie Solutions Oy in various preparatory measures for the transaction. The received funding will be used especially to strengthen the Auntie team both in Finland and abroad. Auntie Solutions also plans to make significant investments in technology to develop the client and employee experience and measurability.

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Helping our clients, our people and our communities to thrive



Our transactions services

Our M&A services are fully comprehensive, covering both major international corporations and small private businesses, with services ranging from demanding auction procedures to SME generation transfers. We plan the structure of M&A transactions, perform due diligence auditing, prepare the necessary documents, participate in enterprise sale and purchase negotiations, and assist in taking charge of the acquisition efficiently following a sale.

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